

Office of Strategic Business Management

FY 2003-04 Second Quarter

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Department Name: Office of Management and Budget

Reporting Period: Second Quarter (January – March 2004)

MAJOR PERFORMANCE INITIATVES

Describe Key Initiatives and Status	Check all that apply
Strategic Plan Goal ES1: Enable County departments and their service partner	s to deliver quality
customer service.	
ES1-1 Conveniently accessed and easy-to-use services	ES1-1 Strategic Plan
ES1-3 Unity of County service delivery	<u>X</u> Business Plan
ES1-4 Satisfied Customers	Budgeted
	Priorities
Department Performance Objective (performance measure in italics):	Customer Service
Maintaining 50 persont of departments "approx channed" in EV 2002 04	ECC Project
Maintaining 50 percent of departments "secret shopped" in FY 2003-04 The secret shopped in FY 2003-04	Workforce Dev.
 Ensure 2 months to issue departmental reports after annual shopping period is completed 	Audit Response Other
 Complete 1 enabling strategic customer satisfaction surveys in FY 2003-04 Ensure 100 percent of departments, ACMs and elected leaders having received detailed information regarding 2003 resident satisfaction survey Complete 1 County resident satisfaction survey per year 	(Describe
Performance Status:	
 100% of Assistant County Managers received detailed information on the 2003 resident survey; 85% of departments have received information and meetings are being scheduled with remaining departments; anticipate distribution to all elected officials by end of 3rd quarter. 	
Comment(s):	
 Shopping schedule to be completed and results reported by the 2 months after closing FY 2003-04 	
 Regarding survey roll out status, percentages include rollout of survey information to elected leaders, assistant county managers, department directors, or any of their top aides 	
department directors, or any of their top aides	
 Currently preparing a countywide survey plan to determine which organization-wide surveys need to be implemented during FY 04. 	

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Strategic Plan Goal ES8: Ensure the financial viability of the County through sound financial management practices

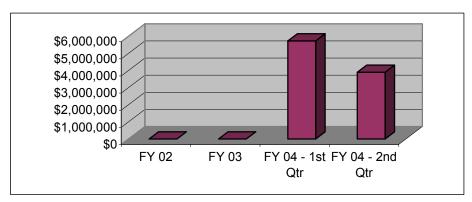
ES8-2: Planned necessary resources to meet current and future operating and capital needs.

Department Performance Objective (performance measure in italics):

- Increase Emergency Contingency Reserve Fund to \$11 million by year-end
- Achieve average GFOA Scores for the prior year proposed budget between 3.1 and 3.5 out of 4.

Performance Status:

Emergency Contingency Reserve Fund



 Emergency Contingency Reserve Fund as of the end of the 2nd Quarter is \$9,640,532.

GFOA Scores for the County Manager's proposed budget documents:

Actual Scores Received from GFOA	Business Plan Target for FY03-04 Proposed Budget	FY 02-03 Proposed Budget	FY 03-04 Proposed Budget
As a policy document	3.5	3.3	3
As a financial plan	3.1	2.9	3
As an operational guide	3.1	2.9	3
As a communication device	3.2	3.0	3

Comment(s):

- Completed the Departmental Resource Allocation Meetings
- Staff continues working with County Manager's Office, CICC and General

ES8-2 Strategic Plan
<u>X</u> Business Plan
Budgeted
Priorities
Customer Service
ECC Project
Workforce Dev.
Audit Response
Other
(Describe)

- Obligation Bond (GOB) staff to present recommendations to the BCC during the 3rd quarter.
- Staff scheduled to begin training on Budget Book Production taking place during the second week of May.

ES8-2 Planned necessary resources to meet current and future operating and capital needs.

<u>Department Performance Objective (performance measure in italics):</u>

- \$15 million dollars received by County as a part of revenue enhancement activities in FY 04
- 90% of updates to grants websites and grant announcements to County agencies, etc. made within 2 days
- 75% of revenue maximization training who felt that the training session met their needs and they benefited
- 75% of County staff surveyed satisfied with technical support received for revenue maximization
- 100% of information related to rev. max and grant activities distributed in a timely manner

Performance Status:

- During the 2nd quarter the County was awarded \$731,289 in funding and applied for \$2.5 million through various departmental grants.
- 100% of updates to grants website and grant announcements to County agencies was completed
- 100% of participants surveyed satisfied with technical support received for revenue maximization.

Comment(s):

- Finalized hiring process and two new staff persons on board
- Monitored state and federal legislation and grant opportunities, with an emphasis on current and emerging opportunities, i.e. state budget proposals, homeland security, law enforcement, domestic violence, Technology Opportunities Program and revenue maximization opportunities
- Added new link to grants web page that allows users to request free weekly grant announcements via e-mail
- Published County's first Children and Families Budget Addendum
- Developed language for inclusion in Alliance for Human Services CBO Funding RPF that allows for implementation of Revenue Maximization initiatives and create incentives for participation
- Continued negotiations with the State of Florida and Miami-Dade County Public Schools regarding proposed revenue maximization initiative involving Workforce funding and vocational rehabilitation
- Assisted in grant application development efforts for: Operation Liberty Shield (\$424,179 awarded and an additional \$339,543 applied for); Voter Education (\$307,110 awarded); National Institute of Justice, Less-Lethal Technology

(\$691,683 applied for); Family Justice Center (\$1.5 million applied for); and Performance Reporting Demonstration grant (\$30,000 applied for) Attended Technology Opportunities Program (TOP) pre-application conference in Washington and held TOP training sessions for departments Developed Homeland Security Grant Matrix showing grants applied for and received and funding levels Assisted in the preparation of homeland security legislative briefing package Attended various department resource allocation meetings to identify programs and unmet needs at the department/program level Assisted in efforts to educate departments of the importance of the Local Mitigation Strategy (Hazards) and corresponding grant application processes, resulting in participation by eight (8) departments that have not participated or applied in recent years ES8-2 Planned necessary resources to meet current and future operating and capital ES8-2 Strategic Plan needs. X Business Plan Budgeted Department Performance Objective (performance measure in italics): Priorities Customer Service Increase Incorporation and Annexation *support staff attendance to* ECC Project Municipal Advisory Committee Meetings Workforce Dev. Complete schedule for new applications to the Boundaries Audit Response *Commission within six weeks of receiving the applications* Other (Describe) Performance Status: As of 2nd guarter, 100% attendance has been achieved at all scheduled **Municipal Advisory Committee Meetings** As of 2nd guarter, 100% of applications received were submitted to the Boundaries Commission within the six-week period; they included applications from Florida City, Cutler Ridge and a petition drive from the Falls area. Comment(s): Currently there are seven Municipal Advisory Committee processes underway to which staff has attended all scheduled meetings. The BCC approved the dissolution of the East Kendall Municipal Advisory Committee during this quarter. The BCC approved the City of Hialeah annexation during this quarter. The Planning Advisory Board (PAB) reviewed the Cutler Ridge MAC and the Falls' petition movements during this quarter. The Falls' movement was approved by the PAB and the Cutler Ridge was sent forward without approval. The Florida City annexation, Falls' incorporation petition, and Cutler Ridge

incorporation efforts all went before the Boundaries Commission during the

2nd quarter.

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Strategic Plan Goal ES9: Deliver on promises and be accountable for performance								
ES9-1: Alignment of services provided with community's needs and desires	ES9-1 Strategic Plan							
	<u>X</u> Business Plan							
Department Performance Objective (performance measure in italics):	<u>X</u> Budgeted							
 Increase the percent of Strategic Plan outcomes with appropriate key performance indicators defined to 100% by year-end Increase the percent of department trained in linking business plans to the strategic plan to 100% by year-end Performance Status: 100% of departments trained in linking business plans to the strategic plan as of the second quarter 	Priorities Customer Service ECC Project Workforce Dev Audit Response Other (Describe)							
Comment(s):								
 Continued to work with senior leadership using the resource allocation process to refine department business plans linked to the Countywide strategic plan Completed preliminary review of key performance indicators for Neighborhood and Unincorporated Area Municipal Services (NU), Health and Human Services and Public Safety. Reviewed NU key performance measures with the Assistant County Manager 								

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ES9-2: Alignment of priorities throughout the organization

<u>Department Performance Objective (performance measure in italics):</u>

- Increase the percent of senior management fully oriented to how their performance relates to the strategic plan and department business plan objective to 95 percent by year-end.
- Increase the percent of the organization familiar with the County's Strategic plan and their role in achieving of the plan to 25 percent by year-end

Performance Status:

- 10 percent of senior management fully oriented to how their performance relates to the strategic plan and department business plan objectives
- As of 2nd quarter, minimal organization familiarity with the County's strategic plan, their departmental business plan or their role regarding same

Comment(s):

- Established identity for communication of results oriented government throughout the organization – the Delivering Excellence Program
- Developed tool kit and assignments to communicate concepts of Results-Oriented government throughout the organization ensure that all employees:
 - Know the County has a plan
 - Know and understand the County mission statement
 - Know and understand the County's Guiding Principles (organizational values)
 - Know the desired priority outcomes that their department supports (as in their department business plan)
 - Know their role in achieving these outcomes
- Identified and trained department facilitators and information officers to ensure that all County staff in trained in these objectives by fiscal year-end
- Deployed Delivering Excellence Program website, explaining and providing links to the framework of results oriented government: plan, measure and monitor – incorporating our leadership and organizational culture – and using the County's toolbox to promote customer service and innovation

ES9-2Strategic Plan

X Business Plan

X Budgeted

Priorities

Customer Service

ECC Project

Workforce Dev.

Audit Response

Other

(Describe)

Departmental Quarterly Performance Report Department Name: Office of Management and Budget

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ES9-3: Achievement of performance targets	ES9-3 Strategic Plan
Department Performance Objective (performance measure in italics):	<u>X</u> Business Plan Budgeted Priorities
 Increase percent of priority outcome performance indicators with baselines and targets established to 90% by year-end Ensure 10 percent completion of performance management software implementation by year-end Performance Status:	Customer Service ECC Project Workforce Dev. Audit Response Other (Describe)
 As of 2nd quarter, 0% of priority outcome performance indicators with final baselines and targets established As of 1st quarter, 10% completion of performance management software implementation 	
Comment(s):	
 Continued inventory of performance indicators, include business plan measure, ICMA measures, survey measures, etc. Performance Management software working group completed development of scope of work, evaluation criteria and overall RFP 	
ES9-4: Accountability to the public at every level of the organization	ES9-4/9-5 Strategic
ES9-5: Continuously improving government	Plan <u>X</u> Business Plan
 Department Performance Objective (performance measure in italics): Increase the percent of priority outcomes available to the public through the internet or other means Percent of senior leadership trained in Sterling criteria for performance excellence 	Budgeted PrioritiesCustomer ServiceECC ProjectWorkforce DevAudit ResponseOther
Performance Status:	(Describe)
 Small % of performance objectives related to the Strategic Plan priority outcomes available to the public as of 2nd Quarter through the Departmental quarterly performance reports – significant number of supporting measures available 70 County employees trained in Florida Sterling Council criteria for performance excellence 	
Comment(s):	
 Business plans and quarterly performance reports available through the internet for review by elected officials, staff, and the public as of March 2004. 	
 Organized field trip for Assistant County Manager's and Department Directors to the City of Coral Springs, Broward County Florida – two-time Governor's Sterling Award recipient Offered one-day Sterling Criteria training to all County departments 	
- Onorga one day eleming onlena training to all obuilty departments	İ

explaining program criteria and how it relates to Result-Oriented Government initiatives underway in the County	
ES 9-4: Accountability to the Public at every level of the organization	ES9-4/9-5 Strategic
ES9-5: Continuously Improving government	Plan
200 o. Continuously improving government	X Business Plan
Donartment Performance Objective (norformance measure in italies):	
<u>Department Performance Objective (performance measure in italics):</u>	Budgeted Priorities
 Maintain 100 percent of Gainsharing Memoranda of Understanding (MOUs) closed-out within two month after the end of the fiscal year Increase the number of new MOUs annually to 2 annually Decrease the average number of days for reviews of submitted AOs to 4 Maintain the number of days for posting final AOs on the internet at 10 Ensure 100 percent of milestones met when updating procedures manual Increase the number of reviews in which Performance Improvement has led or provided oversight (not including ECC impact projects) to 15 Increase the number of signed corporate sponsorship agreements to 2 in FY 04 	Customer Service ECC Project Workforce Dev. Audit Response Other_ (Describe
Performance Status	
 During the 2nd quarter, a new gainsharing MOU with WASD was finalized and an amendment is being developed for the Corrections Food Services MOU to establish a two-tiered performance target Gainsharing program. The unit is currently working on 12 consulting projects and 4 MOU/Gainsharing-related projects. In addition, it is administering two consulting pools and has completed a study of the use of temporary personnel services contracts and provided a report to the Manger and the BCC. During the 2nd quarter, only two AOs were reviewed within 2 days During the 2nd quarter, only two AOs were reviewed and posted to the intranet within 10 days 100% of milestone met when updating procedures manual The division is working with Cultural Affairs to establish a contracting vehicle for naming rights to the South Dade Cultural Center. The division continues negotiations on a beverage vending agreement and began working with the Department of Procurement Management and the County Manager's Office to develop a process for streamlining the solicitation and negotiation of Corporate Sponsorships. This effort is ultimately designed to increase the number of sponsorship agreements. 	
Comment(s):	
The division had initial conversations with GSA Fleet Management	
· · · · · · · · · · · · · · · · · · ·	
about developing a Gainsharing MOU with its maintenance ships.	
 Also prepared a memo and package of informational products designed 	
to encourage departments to submit Gainsharing ideas	
 The PI division provides support to the Management, Planning and Strategy (MPS) Division. During the 2nd quarter, the division supported 	
the Results Oriented Conference at Parrot Jungle.	

 The division drafted several strategic area master plans, and as required by all other departments, began developing a training schedule program for all OSBM staff in "Delivering Excellence" and customer service standards. Additionally one employee from the Performance Improvement division was transferred to the MPS division.

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Strategic Plan Goals

HH2: Ensure Universal Access to timely and accurate services information and community facilities

HH4: Promote independent living though early intervention and support services

HH7: Ensure high quality standard of care in health and human services

Department Performance Objective (performance measure in italics):

HH2-2: Increased utilization of available health and human services across all neighborhood facilities

- Increase the number of Ryan White Title 1 HIV service sites countywide to 125 in FY 2003-04 (contingent upon availability of grant funds)
- Increase the number of Ryan White Title 1 providers to 39 FY2003-04 (contingent upon available of grant funds).

HH4-1: Healthier community

• Increase the number of HIV+ persons connected to care as a results of Ryan White Title I outreach effort 1, 2000 in FY2003-04

HH7-1: Improved customer service and care in health and human services

- Increase the number of training sessions targeting case management outreach, and medical care providers of Ryan White Title I funded services to 40
- Increase in satisfaction among recipients of Ryan White Title I funded services to 85%

Performance Status:

- The Ryan White Title I program currently has over 100 service sites throughout the County.
- There are 36 Ryan White Title 1 service providers in the County.
- The Ryan White Title I program has connected care to over 11,000 persons that are HIV+.
- As of the 2nd quarter, 6 training sessions were held targeting case management providers; 2 targeting outreach providers, and 4 targeting medical care providers.
- 78% of recipients surveyed were satisfied with case management services and 90% were satisfied with outpatient medical care services provided by the Ryan White Title 1 Program.

Comment(s):

- Grant application for FY 2004-05 was completed in October 2003 and submitted to the federal granting agency, the U.S. Health Resources and Services Administration (HRSA). Notice of grant award was received in March 2004.
- Needs assessment for FY 2005-06 will be completed in May 2004.
- The Miami-Dade HIV/AIDS Partnership will complete funding allocations and prioritization of HIV services for FY 2005-06 in June 2004.
- The Ryan White Title I grant application for FY 2005-06 will be submitted to the federal government by October 2004 (official deadline is not yet known).

HH2-2, HH4-1, HH7-1
Strategic Plan
<u>X</u> Business Plan
<u>X</u> Budgeted
Priorities
<u>X</u> Customer
Service
Workforce Dev.
ECC Project
Audit Response
Other
(Describe)

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PERSONNEL SUMMARY

A. Filled/Vacancy Report

	Filled as of	C		Actual 1		of Fille e end of		-	ositions	
	December 31 of Prior	Current Year	Quar	ter 1	Quai	rter 2	Quar	rter 3	Quar	ter 4
NUMBER	Year	Budget	Filled	Vacant	Filled	Vacant	Filled	Vacant	Filled	Vacant
OF FULL-TIME POSITIONS*	77	78	70	8	75	3				

Notes:

- **B.** Key Vacancies: The Office of Strategic Business Management's (OSBM) filled five of its eight vacant positions throughout the various divisions.
- C. **Turnover Issues**: Through OSBM's reorganization process, the department will be able to retain professional staff thus reducing turnovers.
- D. Skill/Hiring Issues
- E. Part-time, Temporary and Seasonal Personnel (Including the number of temporaries long-term with the Department)

F. Other Issues:

• The department is currently working with General Services Administration to relocate all OSBM divisions to the 22nd Floor of the Stephen P. Clark Building. It is expected for all staff to be relocated by the end of this calendar year.

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FINANCIAL SUMMARY

Office of Strategic Business Management – General Fund (All Dollars in Thousands)

	CURRENT FISCAL YEAR								
	PRIOR		2 nd Qu						
	YEAR	Total Annual						% Of Annual	
	Actual	Budget	Budget	Actual	Budget	Actual	\$ Variance	Budget	
Revenues	General Funds								
Total									
Expense*									
Personnel	\$2,819	\$5,839	\$1,460	\$1,710	\$5,839	\$3,004	\$2,835	51.45%	
Other Operating	\$663	\$534	\$324	\$183	\$534	\$307	\$227	57.49%	
Capital	\$7	\$20	\$5	\$10	\$20	\$10	\$10	50%	
Total	\$3,489	\$6,393	\$6,394	\$1,903	\$6,393	\$3,321	\$3,072	51.95%	

Health and Human Service - Ryan White Title I CARE Grant (All Dollars in Thousands) Ryan White Title I Grant Year (FY 2003-04) runs from 3/1/2003 through 2/28/2004

Ryan White 1 the 1 Grant Year (FY 2003-04) runs from 3/1/2003 through 2/28/2004											
		CURRENT FISCAL YEAR									
	PRIOR		4 th Qua	arter		YTD 2	2003-04				
	YEAR	Total						% Of			
		Annual						Annual			
	Actual	Budget	Budget	Actual	Budget	Actual	\$ Variance	Budget			
Revenues											
♦ Fed. Grants	\$26,563	\$27,024	\$6,756	\$4,354	\$27,024	\$17,567	\$7,504	53.90%			
♦ Carryover	\$776	\$534	\$133	\$534	\$534	\$534	\$0	100%			
Total	\$27,399	\$27,558	\$6,889	\$4,887	\$27,558	\$18,101	\$9,457	65.68%			
Expense*											
Administration	\$829	\$1,351	\$338	\$199	\$1,351	\$805	\$546	59.59%			
Contractual Svcs.	\$26,510	\$26,207	\$6,551	\$4,763	\$26,207	\$18,356	\$7,851	70.04%			
Total	\$27,339	\$27,558	\$6,889	\$4,961	\$27,558	\$19,161	\$8,397	69.53%			

^{*} Ryan White Title 1 grant year (FY03-04) ran from 3/1/2003 through 2/29/2004. This report covers the fourth quarter of the fiscal year, December 2003 through February 2004.

Notes for Ryan White:

- 1. Unspent programmatic funds are anticipated to be reallocated by the federal government to the Ryan White program as carryover in FY 2004-05.
- **2.** Carryover amount at the discretion of the federal government.
- **3.** Federal government reimburses only actual expenditures, so expenses equal revenues.
- **4.** Unspent administrative funds were reallocated to direct service in the fourth quarter and will be reported as part of the fiscal year closeout.
- **5.** Attrition rate is based on entire grant amount, including contractual services.

Close out activity (March 2004-June2004 will be included in the FY 03-04 actuals column which will be reported in the first quarter report of FY 04-05.

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Equity in pooled cash (for proprietary funds only) (All Dollars in Thousands)

Fund/		*Projected at Year-end as of							
Subfund	Prior Year	Quarter 1	Quarter 1 Quarter 2 Quarter 3 Quart						
	End of								
	close-out	05/31/03	08/31/03	11/30/03	2/29/04				
SO 720 720	\$0	\$0	\$0	\$0					
Total	\$0	\$0	\$0	\$0					

Comments:

The Ryan White Title I federal grant is received by the County on a reimbursement basis. Therefore, during the grant period there is a negative cash balance of about \$1 to \$2 Million. At the end of the closeout period, the cash balance is \$0.

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STATEMENT OF PROJECTION AND OUTLOOK

The Department projects to be within authorized budgeted expenditures and projects that available revenues will exceed expenses except as noted below:

Notes and Issues:

DEPARTMENT DIRECTOR REVIEW

The Department Director has reviewed this report in its entirety and agrees with all information presented including the statement of projection and outlook.

Signature

Department Director

Date 5/7/04